



STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

July 16, 2010

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES,
VOLUNTEER FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: WILLIAM W. PICKRUM
DEPUTY DIRECTOR
302-857-4501

SUBJECT: **AWARD NOTICE – Addendum # 9 effective April 15, 2011**
CONTRACT NO. GSS10594-HIRE
HAZARDOUS INCIDENT RESPONSE EQUIPMENT

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OF
KEY CONTRACT INFORMATION

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PHONE: (302) 857-4550 – Fax: (302) 739-3779 – GSS.OMB.DELAWARE.GOV

KEY CONTRACT INFORMATION

1. MANDATORY USE CONTRACT:

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REF: Title 29, Chapter 6911(d) Delaware Code. Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, Department of Elections, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

2. CONTRACT PERIOD:

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Each contractor's contract shall be valid through May 31, 2015.

3. VENDORS:

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Contract # GSS10594-HIREV04

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 64412**

FSF Vendor ID: 0000047414

AARDVARK TACTICAL, INC.

Attn: Adolfo C. Alderete

1935 Puddingstone Drive

La Verne, CA 91750-5818

Phone: (909) 451-6106

Fax: (626) 609-4028

Email: aalderete@aardvarktactical.com

Website: www.aardvarktactical.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 9 AM to 5 PM PST

Name: Brent Doan

Fax: (626) 609-3474

Cell: (626) 428-5440

Email: bdoan@aardvarktactical.com

Guaranteed Delivery: 45-60 days ARO

Will accept orders for less than the \$100 minimum order.

Additional services offered by contractor to contract users at no added cost:

Recall Facilitation

Warranty Facilitation

Training

Contract # GSS10594-HIREV19

State of New York Contract Number: 38232-19745

Award Notice
Contract No.: GSS10594-HIRE

Vendor contract award number: **PC 61961**
FSF Vendor ID: 0000082111
ATLANTIC DIVING SUPPLY, INC. (dba ADS, INC.)
Attn: Noelle Irish
7115 Airport Highway
Pennsauken, NJ 08109-4301
Phone: (800) 325-5711 X 141 or (856) 488-4499 X 141
Fax: (856) 488-4343
Email: nirish@adsinc.com
Website: www.adstactical.com

Orders should be directed to:
MAR-VEL INTERNATIONAL, INC.
7115 Airport Highway
Pennsauken, NJ 08109-4301
FEIN: 22-2854453
Phone: (856) 488-4499, X 141
Fax: (856) 488-4343
Noelle Irish
Email: nirish@adsinc.com
Website: www.mar-vel.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:
Normal Business hours: M-F, 8AM to 5 PM
Name: Brad Anderson
Cell: (757) 376-2542
Email: banderson@adsinc.com

Guaranteed Delivery: 30 days ARO
Will accept orders for less than the \$100 minimum order. For orders less than \$100, shipping will be added.

Contract # GSS10594-HIREV08
State of New York Contract Number: 38232-19745
Vendor contract award number: **PC 63040**
FSF Vendor ID: 0000047413
AMRON INTERNATIONAL DIVING SUPPLY, INC.
Attn: Van Richardson
1380 Aspen Way
Vista, CA 92081-8349
Phone: (877) 462-6700 or (760) 208-6520
Fax: (760) 599-3857
Email: vrichardson@amronintl.com
Website: www.amronintl.com

Orders should be directed to:
Name: Van Richardson
Phone: (877) 462-6700 or (760) 208-6520
Fax: (760) 599-3857
Email: vrichardson@amronintl.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:
Normal Business hours: M-F, 8:00am - 5:00pm **PST**

Award Notice
Contract No.: GSS10594-HIRE

Name: Mike Strickland
Phone: (877) 462-6700
Fax: (760) 599-3857
Cell: (760) 300-7623
Email: mstrickland@amronintl.com

Guaranteed Delivery: 30 days ARO
Will accept orders for less than the \$100 minimum order.

Technical Assistance telephone support (866) 897-7233

Contract # GSS10594-HIREV13

State of New York Contract Number: 38232-19745
Vendor contract award number: **PC 64413**
FSF Vendor ID: 0000005806
DIGITAL ALLY, INC.
Attn: Russell Herron
7311 W. 130th Street
Overland Park, KS 66213-2686
Phone: (800) 440-4947 or (913) 814-7774
Fax: (913) 814-7775
Email: russel.herron@digitalallyinc.com
Website: www.digitalallyinc.com

Orders should be directed to:

Name: Larry Dado
Phone: (800) 440-4947
Fax: (913) 814-7775
Email: larry.dado@digitalallyinc.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: 8-5 CST
Name: Support
Phone: (800) 440-4947
Email: support@digitalallyinc.com

Guaranteed Delivery: 10 days ARO
Will accept orders for less than the \$100 minimum order. Shipping costs will be added with orders under \$100.

Contract # GSS10594-HIREV26

State of New York Contract Number: 38232-19745
Vendor contract award number: **PC 62119**
FSF Vendor ID: 0000034304
ELSAG NORTH AMERICA, LLC
Attn: Sherri Corder
205-H Creek Ridge Road
Greensboro, NC 27406-4444
Phone: (866) 967-4900 or (336) 379-7135
Fax: (336) 379-7164
Email: sherri.corder@elsagna.com
Website: www.elsagna.com

Award Notice
Contract No.: GSS10594-HIRE

Orders should be directed to:

Name: Sherri Corder
Phone: (845) 278-5425 or (366) 379-7135
Fax: (366) 379-7164
Email: sherri.corder@elsagna.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 8:00am - 5:00pm

Name: Mark E. Windover
Phone: (845) 278-5425 or (866) 967-4900
Fax: (845) 278-5428
Cell: (336) 681-7179
Email: mark.windover@elsagna.com

Guaranteed Delivery: 30-90 days ARO depending on equipment ordered

Will accept orders for less than the \$100 minimum order. Will ship at no additional cost.

Contract # GSS10594-HIREV21

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63519**

FSF Vendor ID: 0000076184

E. D. BULLARD COMPANY

Attn: David Vangelov

1898 Safety Way
Cynthiana, KY 41031-9303

Phone: (800) 227-0423, Ext 874 or (716) 583-1768

Fax: (800) 877-6858 or (859) 234-6858

Email: dave_vangelov@bullard.com

Website: www.bullard.com

Orders should be directed to:

Name: David Vangelov
Phone: (800) 227-0423, Ext 874 or (716) 583-1768
Fax: (859) 234-6858
Email: dave_vangelov@bullard.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 7:30am - 6:00pm

Name: David Vangelov
Phone: (800) 227-0423, Ext 874 or (716) 583-1768
Fax: (859) 234-6858
Cell: (716) 583-1768
Email: dave_vangelov@bullard.com

Free training in use of thermal imaging camera provided.

Guaranteed Delivery: 30 days ARO

Will **NOT** accept orders for less than the \$100 minimum order.

Local distributor:

Atlantic Emergency Solutions, Inc.

FSF Vendor ID: 0000083684

12351 Randolph Ridge Lane

Award Notice
Contract No.: GSS10594-HIRE

Manassas, VA 20109-5213
Phone: (800) 442-9700 or (703) 257-2557
Email: bfritzgerald@atlanticemergency.com
Delmarva Regional Sales Center
121 Patriot Drive
Middletown, DE 19709-8761
Phone: (800) 706-5860
Website: <http://www.atlanticemergency.com/>

Contract # GSS10594-HIREV22

State of New York Contract Number: 38232-19745
Vendor contract award number: **PC 62119**
FSF Vendor ID: 0000034304
ELSAG NORTH AMERICA, LLC
Attn: Sherri Corder
205-H Creek Ridge Road
Greensboro, NC 27406-4444
Phone: (866) 967-4900 or (336) 379-7135
Fax: (336) 379-7164
Email: sherri.corder@elsagna.com
Website: www.elsagna.com

Orders should be directed to:

Name: Sherri Corder
Phone: (845) 278-5425 or (366) 379-7135
Fax: (366) 379-7164
Email: sherri.corder@elsagna.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 8:00am - 5:00pm
Name: Mark E. Windover
Phone: (845) 278-5425 or (866) 967-4900
Fax: (845) 278-5428
Cell: (336) 681-7179
Email: mark.windover@elsagna.com

Guaranteed Delivery: 30-90 days ARO depending on equipment ordered
Will accept orders for less than the \$100 minimum order. Will ship at no additional cost.

Contract # GSS10594-HIREV14

State of New York Contract Number: 38232-19745
Vendor contract award number: **PC 62000**
FSF Vendor ID: 0000023288
FARBER SPECIALTY VEHICLES
Attn: Ken Farber
7052 Americana Pkwy
Reynoldsburg, OH 43068-4117
Phone: (800) 331-3188 or (614) 863-6470
Fax: (614) 759-2098
Email: kfarber@farberspecialty.com
Website: www.farberspecialty.com

Orders should be directed to:

Name: Ken Farber
Phone: (800) 331-3188 or (614) 863-6470
Fax: (614) 759-2098
Email: kfarber@farberspecialty.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 7:30am - 5:00pm

Name: James Jameson

Phone: (614) 863-6470

Fax: (614) 759-2098

Guaranteed Delivery: 210 days ARO

Contract # GSS10594-HIREV02

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 61964**

FSF Vendor ID: 0000018807

FISHER SCIENTIFIC CO., LLC

Attn: Tim Zeh

200 Park Lane Drive

Pittsburgh, PA 15275-1118

Phone: (800) 955-9999 or (412) 490-8412

Fax: (412) 490-1026

Email: tim.zeh@thermofisher.com

Website: www.fishersci.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: 24-7

Name: Fisher Customer Services

Phone: (800) 772-6733

Guaranteed Delivery: In stock 3 days ARO, direct vendor delivery varies by manufacturer lead time

Will accept orders for less than the \$100 minimum order.

Additional services offered by contractor to contract users at not added cost:

LOGISTICS

- 24-48 hours delivery for high volume or hot list items
- Scheduled delivered offered
- Lot sequestering services
- Customer reserve inventory
- Logistics-deliver needs assessment
- Multiple instate delivery points

QUALITY-PERFORMANCE

- Certificate of Analysis
- Supplier rating
- Line fill Monitors
- Accounts payable monitors
- Back order monitors
- Ecommerce utilization monitors
- Transportation monitors

ENVIRONMENTAL-SAFETY

- Removal of packing materials
- Product handling seminars
- MSDS database for distributed products
- Hazardous chemical purchase reports

SERVICE

- 1 year equipment warranty
- Instrument initial setup & calibration

SYSTEMS

- Customized billing reports and invoices
- Bar coded packing slips and shipment labels
- Customized usage report
- Evaluated receipts settlement
- Invoice history and audit reports

CUSTOMER SERVICE

- FISHER Instrument specialist services

Award Notice

Contract No.: GSS10594-HIRE

- | | |
|---|--|
| <ul style="list-style-type: none">▪ Order efficiency monitors▪ Invoice history audit reports | <ul style="list-style-type: none">▪ Business systems specialist services▪ On-site customer service▪ Information and training seminars▪ Supplier new product shows |
|---|--|

Contract # GSS10594-HIREV17

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62001**

FSF Vendor ID: 0000006842

GLOBAL PROTECTION USA, INC.

Attn: Lou Schiliro

444 Kelley Drive

West Berlin, NJ 08091-9210

Phone: (800) 957-8955

Fax: (856) 768-2922

Email: lou@globalprotectionusa.com

Website: www.protectivesuits.com

Orders should be directed to:

Name: Jon Denker

Phone: (856) 768-2911

Cell: (856) 296-2625

Fax: (856) 768-2922

Email: jon@globalprotectionuse.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 8am - 5pm

Name: Jon Denker

Phone: (856) 768-2911

Cell: (856) 296-2625

Fax: (856) 768-2922

Email: jon@globalprotectionuse.com

Guaranteed Delivery: N/A

Will accept orders for less than the \$100 minimum order.

Contract # GSS10594-HIREV23

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62203**

FSF Vendor ID: 0000002268

LAERDAL MEDICAL CORP.

Attn: James Baker

167 Myers Corners Road

Wappingers Falls, NY 12590-3869

Phone: (800) 648-1851, Ext 3693 or (845) 297-7770, Ext 3693

Fax: (800) 266-4359 or (845) 298-4557

Email: james.baker@laerdal.com

Website: www.laerdal.com

Orders should be directed to:

Name: James Baker

Phone: (800) 648-1851, Ext 3693 or (845) 297-7770, Ext 3693

Fax: (800) 266-4359

Award Notice
Contract No.: GSS10594-HIRE

Email: james.baker@laerdal.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 8am - 5pm

Name: Michael Palermo

Phone: (845) 297-7770

Cell: (845) 264-1981

Fax: (585) 425-1485

Email: michael.palermo@laerdal.com

Guaranteed Delivery: 30 day ARO

Will accept orders for less than the \$100 minimum order.

Contract # GSS10594-HIREV12

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 61965**

FSF Vendor ID: 0000047989

LAURUS SYSTEMS, INC.

Attn: Laura Lynch

3460 Ellicott Center Dr

Suite 101

Ellicott City, MD 21043-4164

Phone: (866) 465-5558 or (410) 465-5558

Fax: (410) 465-5257

Email: lauralynch@laurussystems.com

Website: www.laurussystems.com

Orders should be directed to:

Name: Laura Lynch

Phone: (866) 465-5558 or (410) 465-5558

Fax: (410) 465-5257

Email: lauralynch@laurussystems.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 8:30am - 5:00pm

Name: Laura Lynch

Phone: (866) 465-5558 or (410) 465-5558

Fax: (410) 465-5257

Cell: (443) 889-4108

Email: lauralynch@laurussystems.com

Guaranteed Delivery: 30 days ARO

Will accept orders for less than the \$100 minimum order.

Contract # GSS10594-HIREV25

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62843**

FSF Vendor ID: 0000022906

LDV, INC.

Attn: Frank Solofra

180 Industrial Dr

Burlington, WI 53105-2307

Phone: (800) 558-5986 or (262) 757-2436

Award Notice
Contract No.: GSS10594-HIRE

Fax: (262) 763-0156
Email: fsolofra@ldvusa.com
Website: www.ldvusa.com

Orders should be directed to:
Name: Frank Solofra
Phone: (800) 558-5986 or (262) 757-2436 (direct)
Fax: (262) 763-0156
Email: fsolofra@ldvusa.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 8am - 5pm Central
Name: Frank Solofra
Phone: (800) 558-5986 or (262) 757-2436 (direct)
Cell: (262) 206-1623
Fax: (262) 763-0156
Email: fsolofra@ldvusa.com

Guaranteed Delivery: 365 day ARO
Will accept orders for less than the \$100 minimum order.

Contract # GSS10594-HIREV10

State of New York Contract Number: 38232-19745
Vendor contract award number: **PC 61966**
FSF Vendor ID: 0000016805
MAR-VEL INTERNATIONAL, INC.
Attn: Noelle Irish
7115 Airport Hwy
Pennsauken, NJ 08109-4301
Phone: (800) 325-5711 Ext 141 or (856) 488-4499
Fax: (856) 488-4343
Email: nirish@adsinc.com
Website: www.mar-vel.com

Orders should be directed to:
Name: Noelle Irish
Phone: (800) 325-5711 Ext 141 or (856) 488-4499
Fax: (856) 488-4343
Email: nirish@adsinc.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 8:30am - 5:00pm
Name: Noelle Irish
Phone: (800) 325-5711 Ext 141 or (856) 488-4499
Fax: (856) 488-4343
Cell: (732) 850-1911
Email: nirish@adsinc.com

Guaranteed Delivery: 30 days ARO
Will accept orders for less than the \$100 minimum order.

Additional services offered:

Award Notice

Contract No.: GSS10594-HIRE

1. Assembly and Inspection of most equipment, including breathing Systems, SCBA and Scuba.
2. Invitation to MCG Sponsored Seminars and Events.
3. Training and Product Update Seminars.

Contract # GSS10594-HIREV16

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63955**

FSF Vendor ID: 0000033398

MUNICIPAL EMERGENCY SERVICES, INC.

Attn: Susan Berger

261 Upper North Road

Highland, NY 12528-2615

Phone: (800) 560-8030

Fax: (845) 691-4319

Email: sberger@mesfire.com

Website: www.mesfire.com

Orders should be directed to:

Name: Sue Berger

Phone: (800) 560-8030

Fax: (845) 691-4319

Email: sberger@mesfire.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 8:00am - 5:00pm

Name: Robert Duncan

Phone: (800) 560-8030 or (845) 691-4313

Fax: (845) 691-4319

Cell: (845) 222-0193

Email: roduncan@mesfire.com

Additional services offered at no added cost:

Hose re-coupling, hydrostatic testing

Guaranteed Delivery: 90 – 120 days ARO

Will **NOT** accept orders for less than the \$100 minimum order.

Contract # GSS10594-HIREV20

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 62205**

FSF Vendor ID: 0000082312

NABCO, INC.

Attn: Randy Markey

1001 Corporate Drive

Suite 205

Canonsburg, PA 15317-6505

Phone: (724) 746-9617

Fax: (724) 746-9709

Email: randy@nabcoinc.com

Website: www.nabcoinc.com

Orders should be directed to:

Name: Randy Markey

Award Notice

Contract No.: GSS10594-HIRE

Phone: (724) 746-9617 (Vendor will accept collect calls regarding this contract equipment)
Fax: (724) 746-9709
Email: randy@nabcoinc.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 8:00am - 5:00pm

Name: Randy Markey

Phone: (724) 746-9617

Fax: (724) 746-9709

Cell: (412) 812-4514

Email: randy@nabcoinc.com

Guaranteed Delivery: 240 days ARO

Will accept orders for less than the \$100 minimum order.

Shipping will be added in accordance with the "Minimum Order" clause.

Contract # GSS10594-HIREV06

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 61968**

FSF Vendor ID: 0000047326

RAE SYSTEMS, INC.

Attn: Bob Ladzinski

3775 North First Street

San Jose, CA 95134-1708

Phone: (877) 723-2878 or (856) 986-8517

Fax: (609) 770-3386

Email: rladzinski@raesystems.com

Website: www.raesystems.com

Contractor sales contact:

Name: Roberta Potts

Phone: (408) 952-8256

Fax: (408) 952-8487

Email: rpotts@raesystems.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: 8:00 to 5:00

Name: Bob Ladzinski

Phone: (856) 986-8517

Fax: (609) 770-3416

Cell Phone: (856) 986-8517

Email: rladzinski@raesystems.com

Guaranteed Delivery: 15 days ARO

Will **NOT** accept orders for less than the \$100 minimum order.

Delaware Distributor for RAE Systems:

Gen-EI Safety & Industrial Products, LLC

Contract # GSS10594-HIREV07

FSF Vendor ID: 0000034427

Attn: John Kelley

961 Route 10 East, Suite 2M

Randolph, NJ 07869-1927

Award Notice
Contract No.: GSS10594-HIRE

Phone: (973) 584-8777
Cell: (609) 707-3404
Fax: (973) 584-2727
Email: jkelley@genelsafety.com

Contract # GSS10594-HIREV05

State of New York Contract Number: 38232-19745
Vendor contract award number: **PC 63768**
FSF Vendor ID: 0000033172
REMOTEC, INC.
Attn: Marquis Syler – Contracts Manager
353 JD Yarnell Pkwy
Clinton, TN 37716-4013
Phone: (865) 269-1155
Fax: (865) 483-1426
Email: mark.syler@ngc.com
Website:
www.is.northropgrumman.com/by_solution/remote_platforms

Contractor sales contact:

Name: Jim Daniels
Phone: (865) 483-0228, Ext 165
Fax: (865) 483-1239
Email: remotecsales@ngc.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 8 to 5, 24 hour on call service
Name: Remotec Service Technician
Phone: (865) 483-0228, Ext. 244
Fax: (865) 483-1426
Cell Phone: (865) 548-6130
Email: remotecs@ngc.com

Guaranteed Delivery: 120 days ARO
Will accept orders for less than the \$100 minimum order.

Contract # GSS10594-HIREV01

State of New York Contract Number: 38232-19745
Vendor contract award number: **PC 62120**
FSF Vendor ID: 0000029821
SAFEWARE, INC.
Attn: Catherine Jones
3200 Hubbard Road
Landover, MD 20785-200
Phone: (800) 331-6760 X 188 or (301) 683-1212 X 188
Fax: (301) 683-1240
Email: cjones@safewareinc.com
Website: www.safewareinc.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 8 AM to 5 PM EST
Name: Charles Radcliffe
Phone: (800) 287-2130

Award Notice
Contract No.: GSS10594-HIRE

Fax: (301) 683-1240
Cell: (301) 440-4975
Email: cradcliffe@safewareinc.com

Vendor offers:

Maintenance – Yes, 2% off of list price
Calibration – Yes, 2% off of list price
Service – Yes, 2% off of list price

Guaranteed Delivery: Varies by item
Will accept orders for less than the \$100 minimum order.

Contract # GSS10594-HIREV18

State of New York Contract Number: 38232-19745
Vendor contract award number: **PC 63616**
FSF Vendor ID: 0000082104
SURVIVAL ARMOR, INC.
Attn: Cathy Lowe
13811 Plantation Road
Fort Myers, FL 33912-4339
Phone: (866) 868-5001, X 132 or (239) 510-0891, X 132
Fax: (239) 210-0898
Email: cathylowe@survivalarmor.com
Website: www.survivalarmor.com

Orders should be directed to:

Name: Cathy Lowe
Phone: (866) 868-5001, Ext 132
(239) 210-0891, Ext 132
Fax: (239) 210-0898
Email: cathylowe@survivalarmor.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 8 AM to 5 PM EST

Name: Cathy Lowe
Phone: (866) 868-5001, Ext 132
(239) 210-0891, Ext 132
Cell: (770) 780-0070
Email: cathylowe@survivalarmor.com

Guaranteed Delivery: Concealable 30-45 days ARO
Tactical 42-56 days ARO

Will accept orders for less than the \$100 minimum order. Will ship at no additional cost.

Contract # GSS10594-HIREV09

State of New York Contract Number: 38232-19745
Vendor contract award number: **PC 63520**
FSF Vendor ID: 0000047644
TACTICAL & SURVIVAL SPECIALTIES, INC.
Attn: Jon Miller
P. O. Box 1890
Harrisonburg, VA 22801-9788
Phone: (540) 434-8974 Ext 4211 or (877) 535-8774

Award Notice
Contract No.: GSS10594-HIRE

Fax: (540) 434-7796
Email: jmiller@tacsurv.com
Website: www.tacsurv.com

Orders should be directed to:
Name: Jon Miller
Phone: (540) 434-8974 Ext 4211 or (877) 535-8774
Fax: (540) 434-7796
Email: jmiller@tacsurv.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:
Normal Business hours: M-F, 8:30am - 5:30pm
Name: Neil Senatro
Phone: (540) 434-8974 Ext 4250
Fax: (540) 434-7796
Cell: (540) 236-8007
Email: nsenatro@tacsurv.com

Guaranteed Delivery: 30 days ARO
Will accept orders for less than the \$100 minimum order. Shipping will be added.

Contract # GSS10594-HIREV03

State of New York Contract Number: 38232-19745
Vendor contract award number: **PC 61970**
FSF Vendor ID: 0000035022
VWR INTERNATIONAL
Attn: David Unzicker
2039 Center Square Road
Bridgeport, NJ 08017
Phone: (215) 962-4752
Fax: (484) 881-5931
Email: david_unzicker@vwr.com
Website: www.vwr.com

Orders should be directed to:
Name: Karen Robinson
Phone: (800) 932-5000 X 4270
Fax: (866) 329-2897
Email: karen_robinson@vwr.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:
Normal Business hours: M-F, 7:30 to 5:00
Name: Jim Cummings
Phone: (856) 241-7211
Fax: (856) 467-2488
Pager: (856) 297-8208
Email: jim_cummings@vwr.com

Guaranteed Delivery: In stock 5 days ARO
Will accept orders for less than the \$100 minimum order at no additional cost.

Technical Assistance telephone support (866) 897-7233

Contract # GSS10594-HIREV15

State of New York Contract Number: 38232-19745

Vendor contract award number: **PC 63617**

FSF Vendor ID: 0000034949

ZISTOS CORPORATION

Attn: John A Kennedy, Jr.

1736 Church Street

Holbrook, NY 11741-5918

Phone: (631) 434-1370

Fax: (631) 434-9104

Email: jkennedy@zistos.com

Website: www.zistos.com

Orders should be directed to:

Name: John A Kennedy, Jr.

Phone: (631) 434-1370

Fax: (631) 434-9104

Email: jkennedy@zistos.com

POC to contact in the event of an emergency occurring after business hours or on weekend-holiday:

Normal Business hours: M-F, 8:30am - 5:00pm

Name: Bob Levine, President

Fax: (631) 434-1370

Cell: (631) 434-9104

Email: blevine@zistos.com

Guaranteed Delivery: 60 days ARO

Will accept orders for less than the \$100 minimum order.

4. SHIPPING TERMS:

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Price shall include all customs duties and charges and be net, F.O.B. destination any point within the State of Delaware, including tailgate deliver. Shipping costs may be added in accordance with the "Minimum Order" clause.

5. DELIVERY AND PICKUP:

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Delivery varies by vendor. Delivery is expressed in number of calendar days required to make delivery after receipt of a purchase order. Where installation by contractor is required, it is the responsibility of the end user to prepare the site for installation bringing all utilities to within 4 feet of the site.

Simultaneous with delivery, the contractor(s) shall furnish to the authorized user a complete instruction manual for the product and for each component supplies, if appropriate. The manual shall include complete instructions for unpacking, inspecting, installing, adjusting, aligning, and operating the product, together with layout and interconnection diagrams, preventive and corrective maintenance procedures, and complete parts lists, manufacturer's catalog numbers, and ordering information, if applicable.

6. SCOPE:

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This multiple awarded contract with authorized distributors or manufacturers is for equipment that will qualify for Homeland Security Grant funding (SHSP) and the Law Enforcement Terrorism Prevention Program (LETPP) funding. See Office of Domestic Preparedness funding guidelines; <http://www.dhs.gov/xopnbiz/grants/#2>

It should be noted that there is equipment available on these contracts that may be used for emergency response related activities but does not qualify for grant funding.

The Authorized Equipment List based on the SHSP and LETPP Authorized Equipment List is used to determine whether a specific offering is appropriate for this contract:

- 1) Personal Protective Equipment (PPE)
- 2) Explosive Device Mitigation and Remediation Equipment
- 3) CBRNE Search and Rescue Equipment
- 4) Detection Equipment
- 5) Decontamination Equipment
- 6) Physical Security Enhancement Equipment
- 7) Terrorism Incident Prevention Equipment
- 8) CBRNE Logistical Support Equipment
- 9) Medical Supplies
- 10) CBRNE Reference Materials
- 11) Agricultural Terrorism Prevention, Response and Mitigation Equipment
- 12) Intervention Equipment
- 13) Other Authorized Equipment

A description of some of the products covered in each category is available on the Federal Emergency Management website: http://www.fema.gov/txt/government/grant/hsgp/fy04_hsgp_guidance.txt

Upon request, contractor must be able to justify why the products referenced meet the intent of the contract.

7. DEFINITIONS:

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Authorized Equipment – Equipment that the Federal Government has accepted as suitable for purchase using Federal Grant Domestic Preparedness monies. Current lists of categories are available at Office of Domestic Preparedness funding guidelines - <https://www.rkb.us/mel.cfm?subtypeid=549>
Emergency Responder Guideline may be viewed at

<http://www.homelandsecurity.org/bulletin/emergencyresponderguidelines.pdf>

For questions regarding the procurement of equipment authorized under the Office of Domestic Preparedness grant guidelines, please refer to the Responder Knowledge Base website:

<https://www.rkb.us/>. The website has links to all of the current and prior year AEL (authorized equipment list), as determined by ODP.

Certified Equipment – Equipment that has been tested and meets appropriate industry standards that have been set by the government or other professional organizations such as NFPA – National fire Prevention Association, UL – Underwriters Laboratory, etc. For questions regarding the procurement of equipment certified under the Office of Domestic Preparedness grant guidelines, please refer to the Responder Knowledge Base website: <https://www.rkb.us/mel.cfm>

8. HOW TO USE THIS CONTRACT:

The basis for selection among multiple contracts at the time of purchase shall be the most economical alternative that meets form, function, and utility unless there are overriding practical issues, and should be in the best interests of the State, taking into consideration:

- Form, function and utility needs of the purchaser
- Price
- Overhead associated with storage and inventory of the goods
- Note that construction costs are not covered under installation in this award

It is recommended that contract users shop wisely:

1. NOTE: If a purchase is being made using Homeland Security, Law Enforcement Terrorism Prevention Federal, or other grant monies, end-users must notify vendor at time of ordering (place information on Purchase Order) that these funds are being used. This is required to meet grant tracking requirements.
2. If you are purchasing a large volume of a specific piece of equipment or costly item and know the manufacturer of the product, you may want to go to the manufacturer line spreadsheet. This sheet lists the manufacturer lines carried by each vendor. Obtain pricing from more than one vendor, if possible, and compare.
One of the simplest ways to do this is to send one email to all of the possible suppliers of the equipment you are looking to purchase. The "*Ordering/Quotes contact information*" button on this web-site will give you the email addresses and phone numbers you will need. We suggest you supply as much information as possible to the vendors. If possible- the manufacturer, manufacturer name and/or manufacturer item number, descriptions and quantity. Ask for best pricing on the items you wish to buy (pricing may be lower than the contract price list on this web-site but must not be higher). If you do not have a specific manufacturer in mind simply supply as complete a description of the item and quantity you will need.
3. Go to vendor web-site to view equipment handled or contact contractors for copies of the catalogs with the equipment specified therein. Contact contractor to set up account and registration for entry into contractor's website for those vendors that have listed this service on their award pages if you wish to access their web catalog for these contracts.
4. When using this web-site, select vendors offering the type of equipment you wish to purchase. So that you may check pricing, a price list for each vendor, is located at the contract Award Notice homepage.
5. Compare pricing and availability of items you wish to purchase. If you are purchasing- or expect to purchase- a large quantity of any one item or a large quantity of items from any one manufacturers' line during the course of one year, contact vendor contract administrator (name listed on vendor page to expedite contract purchases) and request additional discounts.
6. It is recommended that end-users seek pricing from more than one vendor, if they are purchasing costly equipment. An example of this would be the command vehicles. There are presently 3 manufacturers (as of 1/10) on contract. While each has vehicles listed, frequently modifications can be made or new vehicles are being added to the offerings. We recommend that you contact all of the suppliers, discuss what it is you need and whether or not they feel they can meet that need. If possible, request pricing so that you can compare. We also recommend that you try to view their vehicles and get input from others who have purchased from those vendors.
7. For purchases of a large number of items, purchase from the vendor meeting your equipment needs who has offered the best pricing on the majority of the equipment (the highest dollar value) being ordered.
8. In case of emergency, go to the vendor able to supply the equipment in the most timely manner.
9. Choose the most cost effective option meeting your needs; document your choice and proceed with the purchase.

NOTE: Certain equipment must be certified to be purchased with grant monies.

- Check with vendor if you have any questions on whether or not equipment is certified. If vendor has asserted equipment is certified and you find after delivery that this is not the case, vendor is obliged to replace with certified equipment or to refund purchase price.
- You may also go to the Responder Knowledge Base website; <http://www.rkb.mipt.org/>

9. **PRICING:**

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Prices will remain firm for the term of the contract year.

Aardvark Tactical Price List:

http://www.ogs.state.ny.us/purchase/spg/pdffdocs/3823219745PL_AardvarkTactical.pdf

Atlantic Diving Supply (dba ADS)

http://www.ogs.state.ny.us/purchase/spg/pdffdocs/3823219745PL_ADS.pdf

Amron International Price List:

http://www.ogs.state.ny.us/purchase/spg/pdffdocs/3823219745PL_Amron.pdf

AramSCO Price List:

http://www.ogs.state.ny.us/purchase/spg/pdffdocs/3823219745PL_AramSCO.pdf

Digital Ally Price List:

http://www.ogs.state.ny.us/purchase/spg/pdffdocs/3823219745PL_DigitalAlly.pdf

E. D. Bullard Price List:

http://www.ogs.state.ny.us/purchase/spg/pdffdocs/3823219745PL_Bullard.pdf

Elsag Price List:

http://www.ogs.state.ny.us/purchase/spg/pdffdocs/3823219745PL_Remingtonelsag.pdf

Farber Specialty Vehicles

http://www.ogs.state.ny.us/purchase/spg/pdffdocs/3823219745PL_Farber.pdf

Fisher Scientific Price List:

http://www.ogs.state.ny.us/purchase/spg/pdffdocs/3823219745PL_Thermo.pdf

Global Protection Price List:

http://www.ogs.state.ny.us/purchase/spg/pdffdocs/3823219745PL_GlobalProtection.pdf

Laerdal Medical Price List:

http://www.ogs.state.ny.us/purchase/spg/pdffdocs/3823219745PL_Laerdal.pdf

Laurus Systems Price List:

http://www.ogs.state.ny.us/purchase/spg/pdffdocs/3823219745PL_Laurus.pdf

LDV, Inc.

http://www.ogs.state.ny.us/purchase/spg/pdffdocs/3823219745PL_LDV.pdf

Mar-Vel International Price List:

Award Notice
Contract No.: GSS10594-HIRE

http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Mar-Vel.pdf

Municipal Emergency Services Price List:

http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_MES.pdf

NABCO Price List:

http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Nabco.pdf

RAE Systems Price List:

http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_RaeSystems.pdf

Remotec Price List:

http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Remotec.pdf

Safeware Price List:

http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Safeware.pdf

Survival Armor Price List:

http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_SurvivalArmor.pdf

Tactical & Survival Specialties Price List:

http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_TacticalSurvival.pdf

VWR International Price List:

http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_VWR.pdf

Zistos Price List:

http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_Zistos.pdf

ADDITIONAL TERMS AND CONDITIONS

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10. BILLING:

The successful vendor is required to **"Bill as Shipped" to the respective ordering agency(s).** Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

11. PAYMENT:

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

12. PRODUCT SUBSTITUTION:

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

13. ORDERING PROCEDURE:

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

The Vendor contract award number **MUST** be shown on all Purchase Orders issued against contract.

14. HOLD HARMLESS:

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

15. NON-PERFORMANCE:

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

16. FORCE MAJEURE:

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

17. AGENCY'S RESPONSIBILITIES:

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.
- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.
- e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. <http://gss.omb.delaware.gov/divisionwide/forms.shtml>.

EQUIPMENT – VENDOR LISTING

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<i>Category</i>	<i>Sub Group</i>	<i>Offering Contractors</i>
1. Personal Protective Equipment	Level A	AramSCO, Inc. E D Bullard Fisher Scientific Company, LLC Global Protection USA, Inc. Hi-Tech Fire and Safety, Inc. Mar-Vel International, Inc. Municipal Emergency Services Inc. Safeware, Inc. Tactical & Survival Specialties Inc. VWR International
	Level B	AramSCO, Inc. E D Bullard Fisher Scientific Company, LLC Global Protection USA, Inc. Hi-Tech Fire and Safety, Inc. Mar-Vel International, Inc. Municipal Emergency Services Inc. Safeware, Inc. Tactical & Survival Specialties Inc. VWR International
	Level C	AramSCO, Inc. E D Bullard Fisher Scientific Company, LLC Global Protection USA, Inc. Hi-Tech Fire and Safety, Inc. Mar-Vel International, Inc. Municipal Emergency Services Inc. Safeware, Inc. Tactical & Survival Specialties Inc. VWR International
	Level D	Amron International AramSCO, Inc. Fisher Scientific Company, LLC Global Protection USA, Inc. Hi-Tech Fire and Safety, Inc. Mar-Vel International, Inc. Municipal Emergency Services Inc. Safeware, Inc. Tactical & Survival Specialties Inc. VWR International

2. Explosive Device Mitigation and Remediation Equipment		Aardvark Tactical ADS, Inc. Amron International Aramco, Inc. E D Bullard Fisher Scientific Company, LLC Mar-Vel International, Inc. Nabco Inc. Remotec, Inc. Safeware, Inc. Survival Armor, Inc Tactical & Survival Specialties Inc. Zistos Corporation
3. CBRNE Search and Rescue Equipment		Aardvark Tactical ADS, Inc. Amron International Aramco, Inc. E D Bullard Fisher Scientific Company, LLC Global Protection USA, Inc. Mar-Vel International, Inc. Municipal Emergency Services Inc. Nabco Inc. RAE Systems, Inc. Remotec, Inc. Safeware, Inc. Survival Armor, Inc Tactical & Survival Specialties Inc. Zistos Corporation

4. Detection Equipment	Chemical	<p>ADS, Inc. Amron International Aramco, Inc. Fisher Scientific Company, LLC Global Protection USA, Inc. Laurus Systems, Inc. Municipal Emergency Services Inc. RAE Systems, Inc. Safeware, Inc. Tactical & Survival Specialties Inc. VWR International</p>
	Biological	<p>Amron International Aramco, Inc. Fisher Scientific Company, LLC Global Protection USA, Inc. Laurus Systems, Inc. Municipal Emergency Services Inc. Safeware, Inc. Tactical & Survival Specialties Inc.</p>
	Radiological	<p>Amron International Aramco, Inc. Fisher Scientific Company, LLC Global Protection USA, Inc. Laurus Systems, Inc. RAE Systems, Inc. Safeware, Inc. Tactical & Survival Specialties Inc. VWR International</p>
5. Decontamination Equipment	Chemical	<p>Aramco, Inc. Fisher Scientific Company, LLC Global Protection USA, Inc. Mar-Vel International, Inc. Municipal Emergency Services Inc. RAE Systems, Inc. Safeware, Inc. Tactical & Survival Specialties Inc. VWR International</p>
	Biological	<p>Aramco, Inc. Fisher Scientific Company, LLC Global Protection USA, Inc. Mar-Vel International, Inc. Municipal Emergency Services Inc. Safeware, Inc.</p>

		Tactical & Survival Specialties Inc. VWR International
6. Physical Security Enhancement Equipment	Surveillance	Aardvark Tactical Amron International Aramco, Inc. E D Bullard Elsag North America LLC Fisher Scientific Company, LLC Laurus Systems, Inc. Mar-Vel International, Inc. Tactical & Survival Specialties Inc. VWR International Zistos Corporation
	Sensors	Amron International Aramco, Inc. Fisher Scientific Company, LLC Global Protection USA, Inc. Mar-Vel International, Inc. RAE Systems, Inc.
	Inspection Detection Systems	Aardvark Tactical ADS, Inc. Amron International Aramco, Inc. Fisher Scientific Company, LLC Laurus Systems, Inc. Mar-Vel International, Inc. Safeware, Inc. Tactical & Survival Specialties Inc.
	Explosion Protection	Amron International Fisher Scientific Company, LLC Global Protection USA, Inc. Mar-Vel International, Inc. Tactical & Survival Specialties Inc. VWR International
	Self Monitoring Sensors and Alarms	Amron International Aramco, Inc. Fisher Scientific Company, LLC Laurus Systems, Inc. Mar-Vel International, Inc. Safeware, Inc.

7. Terrorism Incident Provention Equipment		Aardvark Tactical ADS, Inc. Amron International AramSCO, Inc. E D Bullard Elsag North America LLC Global Protection USA, Inc. Municipal Emergency Services Inc. Safeware, Inc. Tactical & Survival Specialties Inc.
8. CBRNE Logistical Support Equipment		Aardvark Tactical ADS, Inc. Amron International AramSCO, Inc. Fisher Scientific Company, LLC Global Protection USA, Inc. Mar-Vel International, Inc. RAE Systems, Inc. Safeware, Inc. Tactical & Survival Specialties Inc. VWR International
9. Medical Supplies	General	ADS, Inc. Amron International AramSCO, Inc. Fisher Scientific Company, LLC Global Protection USA, Inc. Laerdal Medical Mar-Vel International, Inc. Municipal Emergency Services Inc. Safeware, Inc. Tactical & Survival Specialties Inc. VWR International
	Auto injectors	Global Protection USA, Inc. Tactical & Survival Specialties Inc.

10. CBRNE Reference Materials		Aramco, Inc. Fisher Scientific Company, LLC Mar-Vel International, Inc. Municipal Emergency Services Inc. Safeware, Inc. Tactical & Survival Specialties Inc. VWR International
11. Agricultural Terrorism Response and Mitigation Equipment	Diagnostic	Aramco, Inc. Municipal Emergency Services Inc. Safeware, Inc. Survival Armor, Inc VWR International
	Cleaning, Disinfection-Fumigation	Global Protection USA, Inc. Mar-Vel International, Inc. Municipal Emergency Services Inc. Safeware, Inc. VWR International
	Disposal Equipment and Supplies	Aramco, Inc. Global Protection USA, Inc. Mar-Vel International, Inc. Municipal Emergency Services Inc. Safeware, Inc. VWR International
	General	Aramco, Inc. Municipal Emergency Services Inc. Safeware, Inc. VWR International
12. Intervention Equipment		Aardvark Tactical ADS, Inc. Amron International Aramco, Inc. E D Bullard Fisher Scientific Company, LLC Mar-Vel International, Inc. Municipal Emergency Services Inc. Tactical & Survival Specialties Inc.

13. Other Authorized Equipment		Aramco, Inc. Elsag North America LLC Digital Ally Farber Specialty Vehicles Fisher Scientific Company, LLC Global Protection USA, Inc. LDV, Inc. Mar-Vel International, Inc. Nabco, Inc. RAE Systems, Inc. Survival Armor, Inc. Tactical & Survival Specialties Inc.
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